

Whatever the size or profile of your fleet, (passenger and/or light commercial), our Operating Lease is a cost-effective way to fund the purchase of your new vehicles and consolidate your administration. It's also a smart way to release capital from your current fleet.

Minimise Costs

Fleet discounts

Take advantage of our strong fleet purchasing power and network of specialist suppliers to acquire vehicles for your business at the best price.

Whole of life cost modelling

FleetPartners calculates and compares the whole of life costs for every vehicle in your fleet to allow you to make strategic decisions about the optimum term and vehicle selection that is fit for purpose.

Fuel card expense management and reporting

Take advantage of FleetPartners' supplied fuel cards for more accurate reporting on vehicle usage, in addition to a discount at the pump.

Toll and e-TAG management

By using the E-Tags supplied by FleetPartners, we can consolidate all toll-road trips into a monthly invoice. Trip details (date, time, toll road) are available in the Toll Charges Report.

Consolidated invoicing

Streamline your administration by financing all aspects of your business vehicles, including the running and maintenance costs, with just one fixed monthly payment.

Potential tax savings

Benefit from tax deductions on lease payments for vehicles used to generate income for your business. Your leased vehicles are tax deductible as long as they are used for business purposes

FBT

Let us help show you how you could minimise your FBT costs and internal administration of your fleet.

Telematics and fleet optimisation

Our telematics solutions give you greater control and visibility on where your vehicles are travelling and how they are utilised, so you can make changes to optimise your fleet.

Reduce Administration Burden

FleetPartners looks after all the time-consuming aspects of owning and managing your fleet. We take care of maintenance, vehicle acquisition and disposal, and even automate registration and insurance management to minimise risk and achieve 100% compliance.

As part of the service, we can also handle vehicle relocations and storage, optimise pool car bookings, take care of toll and infringement management, and take control of tax and FBT management.

Why FleetPartners?

Unbeatable experience

With more than 30 years of experience in vehicle leasing and fleet management, we keep more than 55,000 vehicles on the road across Australia.

By working with us, you can tap into our industry experience for a fleet management solution tailor-made for your business.

Improving Not For Profit fleet effectiveness

We also provide specialist leasing for 300 charitable, disability service and not-for-profit entities throughout Australia. In meeting the unique needs of this sector, we are delivering cost benefits that can be re-invested into these organisations.

Full End-to-End Driver Support

Dedicated 1300 number

On the road, your drivers have full and ongoing support from our team. There's a dedicated 1300 number they can call at any time.

24/7 accident and emergency assistance

Our efficient accident team is always at the ready to help get your drivers back on the road with phone support around the clock.

24/7 breakdown assistance

Keep your fleet moving with 24-hour, 7-day emergency breakdown assistance that reduces downtime and inconvenience.

Online driver safety program

We can organise driver skill and vehicle handling training to help reduce accidents, insurance costs, and enhance the safety of your drivers.

Relief vehicles

Prevent any downtime by keeping your drivers on the road. Should you have a vehicle off the road or your drivers are travelling out of town, FleetPartners provides short term relief or rental vehicle.

Why an Operating Lease?

An Operating Lease is a smart way to reduce your capital and asset risk, as well as freeing your business from the day-to-day burden of managing your fleet. It's also cost effective and highly tax efficient.

Proactive managed maintenance

You can avoid fluctuating costs and achieve budget certainty by including running and maintenance costs in your fixed monthly payment. You'll optimise fleet profitability, at the same time as enhancing driver safety, and reducing OHS risk.

Dedicated Client Relationship Manager

Your dedicated client relationship manager continually reviews fleet costs, and regularly conducts regular on-site meetings with your fleet manager. We're always first to discuss potential cost saving measures with you.

Comprehensive live online and available 24/7

Our online dashboard allows for easy reporting. Reports include Customer Vehicle Lists, Vehicle on Order, fuel consumption, services due, infringements, FBT and many more.

Account Reviews - It's not just about providing you with data, but also meaningful recommendations that assist you to make informative decisions that include cost reduction initiatives and efficiencies through our proactive management of your fleet.

Need more info?

Speak with our Business and Operating Lease experts today.