



Commercial Lease vs. Own

INVEST IN WHAT APPRECIATES.

Funding business growth isn't always easy and can be challenging at times.

The fact is, you could have thousands of dollars sitting in your yard and while ownership can be seen as cost and time-efficient, it can deplete working capital and leave the company with resale exposure at the time of sale.

Why lease?

Leasing your commercial vehicle/s and equipment through FleetPartners frees up valuable time and money for your business. Whether you are in the private or public sector, we can meet the needs of any specific requirement while ensuring compliance as a top priority.

'Made to order' or 'Off the shelf'

Depending on whether you want someone to manage your existing fleet or are looking for an alternate way to fund without any upfront costs, or are looking to 'lock in' your fleet operating costs, our team of experts familiarise themselves closely with your business objectives and fleet management expectations. From what we learn, we can then provide you with expert advice and cost saving initiatives that deliver real results. Choose from a range of flexible leasing options including:

Full Service Lease - a comprehensive package that provides an end to end solution from acquisition and management through to the disposal of vehicles.

Non-maintained Lease - where you manage the asset.

Finance Lease - the asset remains the property of FleetPartners until the final balloon payment is made at the end of the lease term.

Managed Maintenance - whether you own or lease, we will tailor a maintenance program that best fits your business.

Sale and Lease back - where you sell FleetPartners the asset, thus releasing the equity in your fleet and lease it back at a fixed monthly rate.

Vehicle specification and configuration

From light to heavy duty, one truck to an entire fleet, FleetPartners has the expertise to manage the vehicle specification, design and delivery.

Comprehensive maintenance

Maintenance is performed under contract to provide consistent service levels, cost controls and predictability. Services include preventive maintenance, minor and major repairs, warranty work, and one monthly comprehensive invoice for all services, including rentals and fuel. FleetPartners delivery of service complies with WHS and regulatory requirements.

Technology and reporting

Optimise fleet management, asset health and asset track and trace with our telematics solutions. From a simple plug in device to a fully integrated wired-in solution, you can benefit from increased fuel economy, reduced vehicle downtime, higher fleet productivity and better driver safety.



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